



TURRENTINE

GRAPES & WINE

New to Our Services Introductory Steps to Purchasing Bulk Wine

Turrentine Brokerage is ready to help you start buying bulk wine today. Having over 40 years in the brokerage industry, Turrentine Brokerage has built strong connections with Sellers both big and small. This combined with our dedication in understanding industry supply cycles can help us to assist you in a transaction that is beneficial to both you and a Seller.

Due to bulk wine selling rapidly and the price per gallon fluctuating daily, it is important to be prepared to purchase bulk wine. Please review the items below to see if you are ready to get started on your first deal with us:

- 1. Do you have proper licensing to purchase bulk wine?** Before receiving bulk wine samples from Turrentine Brokerage you must have evidence of proper federal and state licenses. This would be having a bonded winery number or a 17/20 wholesale/retail license. Without this information it is impossible for Turrentine or any Seller of bulk wine to help you.
- 2. Have your finances in order for the purchase.** As a new Buyer a credit application and/or a deposit on the bulk wine you are purchasing will usually be necessary.
- 3. Know your trucking options and where the wine will be shipped.** The Buyer is responsible for making legal shipping arrangements of the wine purchased. A location has to be selected and communicated with the Seller on the licensed winery the wine will ship to. If the wine is to be shipped interstate, it is necessary to have a trucking company with the proper licensing for all the states transversed.
- 4. Give us a description of what you are looking for.** With the previous 3 steps completed we can now begin to send you samples of wines. The information we need from you is which specific varietal, vintage, and appellation of wine(s) you are looking for, along with the estimated quantity in gallons. Per your request, Turrentine Brokerage will supply at its expense, samples for analysis.
- 5. What Turrentine Brokerage charges you.** If the total amount of wine purchased by your company is less than \$20,000, there will be a small Buyer's fee of \$400. On all transactions totaling over \$20,000, the Seller pays all Turrentine Brokerage fees.

Give us a call or submit a contact form on our website. If you have looked over the mentioned topics and are ready to purchase bulk wine then please contact us. You can give us a call at 415-209-9463, or submit a form on our website. The website forms can be found on the home page of our website under the 'Say Hello' tab. After completing the form your company's information will be added to our database for streamlined communication.